

## Message Text

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11

ORIGIN ARA-20

INFO OCT-01 ISO-00 DODE-00 PM-07 NSC-07 SP-03 SS-20 RSC-01

MC-02 IGA-02 AID-20 CIAE-00 INR-11 NSAE-00 L-03 OMB-01

/098 R

DRAFTED BY ARA/EP:SMPRINGLE

APPROVED BY ARA/EP:SMPRINGLE

ARA/PLC-PM:LTC QUIGG (SUBS)

DOD/ISA:COL MCCARTHY (DRAFT)

PM/SAS:DWMCLINTOCK (SUBS)

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R 152138Z JUL 74

FM SECSTATE WASHDC

TO AMEMBASSY QUITO

INFO USCINCSO

C O N F I D E N T I A L STATE 152540

E.O. 11652: GDS

TAGS: MASS, EC, US

SUBJECT: PROCESSING OF GOE REQUESTS TO PURCHASE MILITARY  
EQUIPMENT

1. SUBJECT TO AMBASSADOR'S CONCURRENCE, WE PROPOSE TO  
ESTABLISH PROCEDURES SET FORTH IN PARAS 3-6 THIS MESSAGE  
FOR PROCESSING GOE REQUESTS TO PURCHASE MILITARY EQUIPMENT  
UNDER FMS PROGRAM. IT IS ESSENTIAL TO HAVE CLEAR  
UNDERSTANDING ON THIS MATTER IN VIEW OF INCREASING NUMBER  
OF INQUIRIES BEING RECEIVED FROM GOE.

2. IN FORMULATING PROCEDURES, WE HAVE BEEN GUIDED BY  
FOLLOWING CONSIDERATIONS: (A) ALL GOE INQUIRIES REGARDING  
POSSIBLE EQUIPMENT PURCHASES SHOULD BE CHANNELED IN FIRST  
INSTANCE THROUGH EMBASSY QUITO IN ACCORDANCE WITH  
AMBASSADOR'S WISHES; (B) ADEQUATE FOREIGN POLICY REVIEW  
OF ALL PROPOSED GOE EQUIPMENT PURCHASES MUST BE INSURED;  
(C) CONSISTENT WITH THE TWO PRECEDING CONSIDERATIONS,  
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PROCEDURES SHOULD BE SUFFICIENTLY FLEXIBLE AND DIRECT TO

PERMIT MOST EXPEDITIOUS RESPONSE POSSIBLE TO GOE REQUESTS.

3. ALL GOE INQUIRIES REGARDING POSSIBLE EQUIPMENT PURCHASES SHOULD BE DIRECTED INITIALLY TO EMBASSY QUITO IN FORM OF WRITTEN COMMUNICATION FROM APPROPRIATE GOE AUTHORITIES TO AMBASSADOR. IN MOST CASES, WE ANTICIPATE THAT THIS WILL

TAKE FORM OF LETTER FROM MINISTER OF DEFENSE TO AMBASSADOR. EMBASSY QUITO WILL NORMALLY TRANSMIT GOE REQUESTS BY TELEGRAM TO STATE, WITH DOD AND USCINCSO AS INFO ADDRESSEES. WHERE LENGTH OF GOE REQUEST MAKES TRANSMISSION BY POUCH DESIRABLE, TELEGRAPHIC SUMMARY SHOULD BE SENT.

4. UPON RECEIPT OF REQUEST FOR SALE, DEPT OF STATE WILL REVIEW ITEMS AND UPON APPROVAL WILL FORWARD LIST TO DOD FOR IMPLEMENTATION SUBJECT TO USUAL SECURITY AND PATENT RIGHTS CONSIDERATIONS. THE APPROPRIATE MILITARY SERVICE WILL TRANSMIT TO THE USMLO IN ECUADOR A LETTER OF OFFER AND ACCEPTANCE (DD FORM 1513) FOR PRESENTATION TO GOE. FOLLOWING ACCEPTANCE OF THE OFFER, IT IS RECOMMENDED THAT THE FORM 1513 BE RETURNED TO THE MILITARY DEPARTMENT CONCERNED BY THE GOE THROUGH THE ECUADOREAN ATTACHE IN WASHINGTON, IN ORDER TO ESTABLISH A LOCAL POINT OF CONTACT FOR MAKING SHIPPING ARRANGEMENTS AND FOR SENDING DOCUMENTATION AND INVOICES.

5. THESE PROCEDURES WILL APPLY ONLY TO SALE OF MAJOR END ITEMS. REQUESTS FOR SPARE PARTS AND SUPPORT EQUIPMENT, PUBLICATIONS AND TRAINING MAY BE HANDLED THROUGH USMLO MILITARY CHANNELS. REQUESTS FOR PRICE AND AVAILABILITY FOR PLANNING PURPOSES ONLY, SUBJECT TO THE AMBASSADOR'S APPROVAL MAY BE TRANSMITTED BY THE USMLO TO THE MILITARY SERVICES. REQUESTS SHOULD SPECIFY THAT INFORMATION IS FOR PLANNING PURPOSES ONLY.

6. COMMUNICATIONS RELATING TO TECHNICAL MATTERS FOR PREPARATION OF LETTER OF OFFER WILL BE THROUGH USMLO SERVICE CHANNELS.

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7. WOULD APPRECIATE YOUR CONCURRENCE/COMMENTS. KISSINGER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MILITARY PROCUREMENT, INSTRUCTIONS, MILITARY SALES, FOREIGN POLICY POSITION  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 15 JUL 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GarlanWA  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974STATE152540  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** SMPRINGLE  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D740189-1173  
**From:** STATE  
**Handling Restrictions:** n/a  
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**Line Count:** 108  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN ARA  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GarlanWA  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 12 SEP 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <12 SEP 2002 by cunninfx>; APPROVED <25 MAR 2003 by GarlanWA>  
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30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PROCESSING OF GOE REQUESTS TO PURCHASE MILITARY EQUIPMENT  
**TAGS:** MASS, EC, US  
**To:** QUITO  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005